"A good library will never be too neat, or too dusty, because somebody will always be in it, taking books off the shelves and staying up late reading them."

-LEMONY SNICKET

Strategic Library



Issue 23 // December 15, 2015

2016 Library Purchasing Survey

» The results of Strategic Library's annual purchasing survey

Strategic Library is published by LibraryWorks, Inc. LibraryWorks publishes *The Librarian's Yellow Pages* and its companion site LibrariansYellowPages.com; LibraryWorks.com, a knowledgebase for library professionals; *Books, Bytes and Beyond,* a roundup of new and featured print and non-print releases for libraries; *Library Product News,* a showcase of new and innovative products for libraries; *Library Bid & RFP Alert,* a bid information service; market research reports; and other resources to help libraries do more, better, with less.

SCOPE & METHODOLOGY
SURVEY RESULTS

1. NATIONWIDE

2. LIBRARY SETTING

Academic K-12

Public Special The 2016 Library Purchasing Survey illustrates how libraries budget for and spend on automation, print and non-print media, professional services, furniture, equipment and supplies, and shelving for their facilities. Its charts and tables graphically present a broad range of data including, but not limited to:

- Who buys
- How much they budget
- · What they buy
- · Spending priorities.

Scope & Methodology

The 2016 Library Purchasing Survey was created in response to a demand for data on library spending to help librarians make informed decisions about library products and services. To achieve this objective, Strategic Library conducted an online survey of approximately 6,000 library and information professionals. The online survey instrument elicited responses that provide unique information on the purchasing practices of the individuals polled, their involvement in purchasing and recommending products and services, and their satisfaction with industry suppliers.

The survey sample of 5,774 was selected using a computerized random generator, which built the sample from the LibraryWorks subscriber database of more than 80,000 library decision makers. These individuals represent all library types: public, school, academic, and special libraries. Survey participants were promised anonymity. Each person in the survey sample received an e-mail invitation to participate that included a link to the online survey questionnaire. The survey remained open for two weeks, and a reminder e-mail was sent to the sample population five days before it closed.

The survey questionnaire consisted of two parts:

- <u>I. Characteristics of Purchasing Decision Makers.</u> This section elicited responses concerning the participant's title, primary role, and purchasing influence; and details about library type, size, location, and budget.
- <u>II.</u> <u>Purchasing Intentions.</u> This portion of the survey instrument addressed budgeted or projected 2016 spending on automation, furniture, shelving, professional services, equipment and supplies, print and non-print media, and other key areas.

591 librarians completed the survey questionnaire, a response rate of 10.24%.

Organization and Classification of Survey Data

The charts and graphs present survey data based on nationwide results.

Library Setting

Public: central/main library, branches, consortium/district/regional system K-12: elementary (grades 1-5), middle (grades 6-8) and high school (grades 9-12)

Special: law, medicine, government, corporate, and institutional Academic: 2- and 4-year institutions

Survey Regions

Northeast: CT, DE, MA, ME, NH, NH, NY, PA, RI, VT South: AL, AR, DC, FL, GA, KY, LA, MD, MS, NC, OK, SC, TN,

TX, VA, WV

Midwest: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, WI West: AK, AZ, CA, CO, HI, ID, MT, NV, NM, OR, WA, WY, UT

NATIONWIDE RESULTS

I. Characteristics of Purchasing Decision Makers

Which of the following best describes your TITLE?	
Answer Options	Response Percentage
Dean / University Librarian	0.6%
City / County Librarian	1.2%
Branch Manager	3.8%
Assistant / Associate Library Director	6.6%
Department Manager	8.0%
School Librarian / Media Specialist	12.2%
Librarian / Information Specialist	12.6%
Library Director	41.3%
Other (please specify)*	13.6%

^{*}Other titles included Business Manager, District Librarian, Fiscal Officer.

Which of the following best describes your AREA OF RESPONSIBILITY within the library?

Answer Options*	Response Percentage
Administration	62.50%
Collection Development / Management	55.10%
Acquisitions	52.90%
Reference	44.70%
Circulation	41.90%
Finance / Procurement	36.30%
Electronic Resources	36.10%
Programming / Outreach	35.10%
Children / Young Adult Services	32.90%
Automation / Technology	31.30%
Technical Services	30.10%
Adult Services	27.30%
Other	13.00%

^{*}Respondents could select more than one answer option.

Which of the following best describes your involvement in PURCHASING for your library?	
Answer Options	Response Percentage
Approve / authorize	64.8%
Specify / recommend	28.0%
Not involved	7.2%

Which of the following best describes your TYPE OF LIBRARY?	
Answer Options	Response Percentage
Public	57.2%
Academic	20.8%
K-12 School	15.8%
Special	6.2%

If yours is a PUBLIC library, which of the following best describes its SETTING?

Answer Options	Response Percentage
Central / main library	69.9%
Branch library	10.8%
Consortium	8.5%
Other*	10.8%

^{*}These respondents described their setting as very small branch locations.

If yours is a PUBLIC library, which of the following best describes the population of its LIBRARY SERVICE AREA (LSA)?

Answer Options	Response Percentage
Fewer than 10,000	40.5%
10,000 - 50,000	35.1%
50,000 - 100,000	9.4%
100,000 - 250,000	8.7%
250,000 - 500,000	4.7%
More than 500,000	1.7%

If yours is an ACADEMIC library, which of the following describes it?

Answer Options	Response Percentage
4-year Institution	66.1%
2-year Institution	13.7%
Consortium	1.6%
Other*	18.5%

^{*4-}year institutions offering graduate and post-graduate programs.

If yours is a SPECIAL library, which of the following best describes it? Response **Answer Options** Percentage 27.8% Law Medicine 22.2% 9.3% Institutional (e.g., nonprofit organizations, corrections, research) Government / military 9.3% 3.7% Corporate 27.8% Other*

^{*}Libraries within museums and historical societies.

If yours is a K-12 library, which of the following best describes it?	
Answer Options	Response Percentage
High (grades 9-12) Elementary (grades 1-5)	36.7% 27.8%
District	24.4%
Middle (grades 6-8)	11.1%

WHERE is your library?	
Answer Options	Response Percentage
Midwest: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, WI	35.8%
South: AL, AR, DC, FL, GA, KY, LA, MD, MS, NC, OK, SC, TN, TX, VA, WV	27.2%
Northeast: CT, DE, MA, ME, NH, NH, NY, PA, RI, VT	22.5%
West: AK, AZ, CA, CO, HI, ID, MT, NV, NM, OR, WA, WY, UT	14.5%

Which of the following best describes the SIZE OF YOUR LIBRARY'S COLLECTION?	
Answer Options	Response Percentage
Fewer than 100,000 cataloged items	60.1%
100,000 - 250,000 cataloged items	14.9%
250,000 - 500,000 cataloged items	10.0%
500,000 - 1 million cataloged items	6.9%
More than 1 million cataloged items	8.1%

What is your library's total actual or projected 2016 OPERATING BUDGET?	
Answer Options	Response Percentage
Less than \$250,000	45.6%
\$250,000 - 500,000	13.6%
\$1 million - 2.5 million	12.1%
More than \$ 5 million	10.0%
\$2.5 million - 5 million	9.5%
\$500,000 - 1 million	9.3%



II. Purchasing Intentions

Please enter your actual or projected 2016 budget allocations as Percentages of your library's total budget

Answer Options*	Average % allocation
Print titles	39.57%
Information technology / automation	21.01%
Non-print media	17.52%
Equipment / supplies	14.29%
Shelving / storage / display	7.61%

^{*}Respondents could select more than one answer option.

Which of the following INFORMATION TECHNOLOGY / AUTOMATION products and services do you plan to purchase in 2016?

Answer Options*	Response Percentage
Public access computers	26.7%
Laptops / e-book readers / mobile devices	25.9%
Public computer / printer management software	16.9%
Electronic resource / digital asset management solutions	12.0%
Integrated library systems	11.7%
Self-check and inventory control solutions	10.5%
Mobile apps	10.2%
Cataloging solutions	9.4%
Internet filtering solutions	9.0%
3D printers	9.0%
Search / discovery solutions	9.0%
Scheduling / room reservation software	8.6%
Automated patron messaging	5.6%
Kiosks / dispensers / automated branches	3.8%
Cloud computing solutions	3.8%
Automated materials handling solutions	3.4%
None	35.7%
Other	6.4%

^{*}Respondents could select more than one answer option.

Which of the following FURNITURE/FURNISHINGS products do you plan to purchase in 2016?

Answer Options*	Response Percentage
Seating	21.8%
Tables	16.2%
Carpeting / flooring	15.8%
Workstations / carrels	12.8%
Children's / youth furniture	12.0%
Desks	9.4%
Custom furniture	8.6%
None	56.4%
Other**	6.8%

^{*}Respondents could select more than one answer option.

Which of the following NON-PRINT MEDIA do you plan to purchase in 2016?

Answer Options*	Response Percentage
DVD / film	66.7%
E-books	57.0%
Audiobooks	52.0%
Online database subscriptions	46.6%
Online journal subscriptions	29.4%
Music	25.4%
Streaming video	22.2%
Online learning solutions	12.9%
Electronic games	10.4%
Online career / job search resources	9.7%
Micrographics	3.2%
None	9.7%
Other	2.5%

^{*}Respondents could select more than one answer option.

Bound to be stylish and functional.







 $^{{\}bf **Circulation\ desks.}$

Which of the following PRINT MEDIA do you plan to purchase in 2016?

Answer Options*	Response Percentage
Books	95.3%
Magazines	73.1%
Newspapers	71.0%
Journals	30.8%
Monographs	14.0%
None	3.6%

^{*}Respondents could select more than one answer option.

Which of the following SHELVING / STORAGE / DISPLAY products do you plan to purchase in 2016?

Answer Options*	Response Percentage
Displayers / browsers	9.7%
Shelving, steel	7.8%
Shelving, children's / youth	7.0%
Shelving, mobile / high density	4.7%
Shelving, slatwall / gridwall	3.9%
Shelving, wood	3.5%
Shelving, cantilever	2.3%
None	76.7%
Other	2.7%

^{*}Respondents could select more than one answer option.



Which of the following PROFESSIONAL SERVICES do you plan to purchase in 2016?

Answer Options*	Response Percentage
Library programming	28.3%
Subscription services	27.9%
Cataloging	17.3%
Database / authority control	11.0%
Consulting	10.7%
Collection development / maintenance	9.6%
Architecture / engineering	7.4%
Digitization / scanning	7.0%
Space planning / interior design	7.0%
Strategic planning	5.1%
Library relocation	1.8%
None	41.5%
Other	2.9%

^{*}Respondents could select more than one answer option.

Which of the following EQUIPMENT / SUPPLIES do you plan to purchase in 2016?

Answer Options*	Response Percentage
Circulation equipment / supplies	33.8%
Binding / laminating equipment / supplies	31.2%
Bar coding equipment / supplies	26.0%
Signage / wayfinding	25.3%
Maker space products / supplies	21.6%
Audiovisual equipment / supplies	21.2%
Patron cards	21.2%
Bags / totes	19.7%
Archival / preservation equipment / supplies	14.9%
Copy / fax / print vending machines	14.9%
Book / media returns	9.3%
Book carts / trucks	9.3%
Book copiers / scanners	8.2%
Micrographics equipment / supplies	1.5%
None	24.5%
Other	3.0%

^{*}Respondents could select more than one answer option.

ACADEMIC LIBRARIES

I. Characteristics of Purchasing Decision Makers

Which of the following best describes your TITLE?	
Answer Options	Response Percentage
Librarian / Information Specialist	28.2%
Library Director	27.2%
Assistant / Associate Library Director	8.7%
Department Manager	7.8%
Dean / University Librarian	2.9%
School Librarian / Media Specialist	1.0%
Branch Manager	1.0%
City / County Librarian	0.0%
Other (please specify)*	23.3%
*Business Manager	

Which of the following best describes your AREA OF RESPONSIBILITY within the library?

Answer Options*	Response Percentage
Administration	41.7%
Acquisitions	40.8%
Reference	33.0%
Collection Development / Management	32.0%
Electronic Resources	29.1%
Technical Services	27.2%
Circulation	17.5%
Automation / Technology	16.5%
Finance / Procurement	16.5%
Programming / Outreach	12.6%
Adult Services	8.7%
Children / Young Adult Services	0.0%
Other (please specify)**	17.5%

^{*}Respondents could select more than one area of responsibility.

^{**}Interlibrary loan, Serials.

Which of the following best describes your involvement in PURCHASING for your library?	
Answer Options	Response Percentage
Approve / authorize	52.9%
Specify / recommend	30.8%
Not involved	16.3%

If yours is an ACADEMIC library, which of the following describes it? Answer Options 4-year Institution 73.5% 2-year Institution 15.7%

1.0%

9.8%

Other (please specify)*
*4-year institutions offering graduate and post-graduate programs.

WHERE is your library?

Consortium

Answer Options	Response Percentage
Midwest: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, WI	29.8%
South: AL, AR, DC, FL, GA, KY, LA, MD, MS, NC, OK, SC, TN, TX,VA, WV	29.8%
Northeast: CT, DE, MA, ME, NH, NH, NY, PA, RI, VT	26.0%
West: AK, AZ, CA, CO, HI, ID, MT, NV, NM, OR, WA, WY, UT	14.4%

Which of the following best describes the SIZE OF YOUR LIBRARY'S COLLECTION?

Answer Options	Response Percentage
More than 1 million cataloged items	31.7%
Fewer than 100,000 cataloged items	23.8%
100,000 - 250,000 cataloged items	20.8%
250,000 - 500,000 cataloged items	11.9%
500,000 - 1 million cataloged items	11.9%

What is your library's total actual or projected 2016 OPERATING BUDGET?

Answer Options	Response Percentage
Less than \$250,000	25.0%
\$1 million - 2.5 million	19.3%
More than \$ 5 million	19.3%
\$250,000 - 500,000	15.9%
\$2.5 million - 5 million	14.8%
\$500,000 - 1 million	5.7%

II. Purchasing Intentions

Please enter your actual or projected 2016 budget allocations as Percentages of your library's total budget

Answer Options	Average % allocation
Non-print media	34.21%
Print titles	26.92%
Equipment / supplies	17.27%
Information technology / automation	17.13%
Shelving / storage / display	5.47%

Which of the following INFORMATION TECHNOLOGY / AUTOMATION products and services do you plan to purchase in 2016?

Answer Options*	Response Percentage
Electronic resource / digital asset management solutions	27.0%
Cataloging solutions	27.0%
Search / discovery solutions	27.0%
Integrated library systems	24.3%
Public computer / printer management software	21.6%
Scheduling / room reservation software	21.6%
Public access computers	21.6%
Laptops / e-book readers / mobile devices	21.6%
Self-check and inventory control solutions	13.5%
3D printers	10.8%
Mobile apps	8.1%
Cloud computing solutions	8.1%
Internet filtering solutions	5.4%
Automated materials handling solutions	5.4%
Automated patron messaging	2.7%
Kiosks / dispensers / automated branches	2.7%
None	21.6%
Other (please specify)**	10.8%

^{*}Respondents could select more than one answer option.
**Respondent did not know.

Which of the following FURNITURE/FURNISHINGS products do you plan to purchase in 2016? Respon

Answer Options*	Response Percentage
Seating	39.5%
Carpeting / flooring	34.2%
Tables	26.3%
Workstations / carrels	18.4%
Desks	15.8%
Custom furniture	7.9%
Children's / youth furniture	0.0%
None	31.6%
Other (please specify)**	10.5%

^{*}Respondents could select more than one answer option.

Which of the following NON-PRINT MEDIA do you plan to purchase in 2016?

Answer Options*	Response Percentage
Online database subscriptions	77.5%
E-books	75.0%
Online journal subscriptions	65.0%
DVD / film	65.0%
Streaming video	52.5%
Music	20.0%
Audiobooks	15.0%
Online learning solutions	12.5%
Micrographics	5.0%
Online career / job search resources	2.5%
Electronic games	0.0%
None	2.5%
Other (please specify)**	5.0%

^{*}Respondents could select more than one answer option.

KANSAS CITY PUBLIC LIBRARY BUILDING AN AWARD-WINNING DIGITAL ARCHIVE







^{**}Respondent did not know.

^{**}Respondent did not know.

Which of the following PRINT MEDIA do you plan to purchase in 2016?

Answer Options*	Response Percentage
Books	87.5%
Journals	70.0%
Newspapers	60.0%
Magazines	52.5%
Monographs	47.5%
None	10.0%

^{*}Respondents could select more than one answer option.

Which of the following SHELVING / STORAGE / DISPLAY products do you plan to purchase in 2016?

Answer Options*	Response Percentage
Shelving, mobile / high density	7.5%
Shelving, steel	7.5%
Shelving, slatwall / gridwall	5.0%
Displayers / browsers	5.0%
Shelving, wood	5.0%
Shelving, children's / youth	2.5%
Shelving, cantilever	0.0%
None	80.0%
Other (please specify)**	5.0%

^{*}Respondents could select more than one answer option.
**Rental of remote storage space.

Which of the following PROFESSIONAL SERVICES do you plan to purchase in 2016?

Answer Options*	Response Percentage
Subscription services	40.0%
Cataloging	30.0%
Collection development / maintenance	20.0%
Digitization / scanning	20.0%
Database / authority control	17.5%
Library relocation	15.0%
Architecture / engineering	10.0%
Space planning / interior design	10.0%
Library programming	7.5%
Strategic planning	7.5%
Consulting	7.5%
None	2.5%
Other (please specify)	30.0%
	5.0%

^{*}Respondents could select more than one answer option.

Which of the following EQUIPMENT / SUPPLIES do you plan to purchase in 2016?

Answer Options*	Response Percentage
Audiovisual equipment / supplies	30.6%
Archival / preservation equipment / supplies	27.8%
Circulation equipment / supplies	25.0%
Binding / laminating equipment / supplies	22.2%
Book copiers / scanners	22.2%
Signage / wayfinding	19.4%
Bar coding equipment / supplies	16.7%
Copy / fax / print vending machines	11.1%
Book carts / trucks	11.1%
Maker space products / supplies	8.3%
Book / media returns	5.6%
Bags / totes	2.8%
Patron cards	2.8%
Micrographics equipment / supplies	0.0%
None	22.2%
Other (please specify)**	8.3%

^{*}Respondents could select more than one answer option.
**Office supplies.

K-12 LIBRARIES

III. Characteristics of **Purchasing Decision Makers**

Which of the following best describes your TITLE?	
Answer Options	Response Percentage
School Librarian / Media Specialist	76.9%
Library Director	7.7%
Assistant / Associate Library Director	5.1%
Librarian / Information Specialist	5.1%
Department Manager	0.0%
City / County Librarian	0.0%
Dean / University Librarian	0.0%
Branch Manager	0.0%
Other (please specify)*	5.1%

^{*}District Librarian, School/Public Library Supervisor.

Which of the following best describes your AREA OF RESPONSIBILITY within the library? Please check all that apply.

Answer Options*	Response Percentage
Collection Development / Management	86.1%
Circulation	84.8%
Acquisitions	82.3%
Children / Young Adult Services	81.0%
Reference	75.9%
Administration	69.6%
Electronic Resources	57.0%
Finance / Procurement	45.6%
Programming / Outreach	43.0%
Automation / Technology	40.5%
Technical Services	34.2%
Adult Services	5.1%
Other (please specify)**	10.1%

^{*}Respondents could select more than one answer option.
**All of the above areas of responsibility.

Which of the following best describes your involvement in PURCHASING for your library?	
Answer Options	Response Percentage
Approve / authorize	63.3%
Specify / recommend	36.7%
Not involved	0.0%

If yours is a K-12 library, which of the following best describes it?	
Answer Options	Response Percentage
High (grades 9-12) Elementary (grades 1-5)	40.5% 29.1%
District Middle (grades 6-8)	17.7% 12.7%

WHERE is your library?	
Answer Options	Response Percentage
Midwest: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, WI	39.0%
West: AK, AZ, CA, CO, HI, ID, MT, NV, NM, OR, WA, WY, UT	23.4%
Northeast: CT, DE, MA, ME, NH, NH, NY, PA, RI, VT	23.4%
South: AL, AR, DC, FL, GA, KY, LA, MD, MS, NC, OK, SC, TN, TX,VA, WV	14.3%

Which of the following best describes the SIZE OF YOUR LIBRARY'S COLLECTION?	
Answer Options	Response Percentage
Fewer than 100,000 cataloged items	91.0%
100,000 - 250,000 cataloged items	3.8%
250,000 - 500,000 cataloged items	2.6%
500,000 - 1 million cataloged items	1.3%
More than 1 million cataloged items	1.3%

What is your library's total actual or projected 2016 OPERATING BUDGET?	
Answer Options	Response Percentage
Less than \$250,000	93.6%
\$250,000 - 500,000	3.8%
\$500,000 - 1 million	1.3%
\$2.5 million - 5 million	1.3%
\$1 million - 2.5 million	0.0%
More than \$ 5 million	0.0%

IV. Purchasing Intentions

Please enter your actual or projected 2016 budget allocations as Percentages of your library's total budget

Answer Options	Response Percentage
Print titles	47.01%
Information technology / automation	19.04%
Non-print media	16.07%
Equipment / supplies	10.53%
Shelving / storage / display	7.35%

Which of the following INFORMATION TECHNOLOGY / AUTOMATION products and services do you plan to purchase in 2016?

Answer Options*	Response Percentage
Laptops / e-book readers / mobile devices	13.7%
Search / discovery solutions	9.8%
Mobile apps	7.8%
Cataloging solutions	7.8%
Integrated library systems	7.8%
Self-check and inventory control solutions	5.9%
Public computer / printer management software	3.9%
Public access computers	3.9%
3D printers	3.9%
Electronic resource / digital asset management solutions	3.9%
Automated materials handling solutions	3.9%
Automated patron messaging	2.0%
Internet filtering solutions	2.0%
Kiosks / dispensers / automated branches	2.0%
Scheduling / room reservation software	0.0%
Cloud computing solutions	0.0%
None	60.8%
Other (please specify)	3.9%

^{*}Respondents could select more than one answer option.

Which of the following FURNITURE/FURNISHINGS products do you plan to purchase in 2016?

Answer Options*	Response Percentage
Seating	12.0%
Workstations / carrels	8.0%
Carpeting / flooring	6.0%
Tables	6.0%
Custom furniture	6.0%
Children's / youth furniture	4.0%
Desks	2.0%
None	72.0%
Other (please specify)**	6.0%

^{*}Respondents could select more than one answer option.

Which of the following NON-PRINT MEDIA do you plan to purchase in 2016?

Answer Options*	Response Percentage
E-books	40.4%
Online database subscriptions	40.4%
DVD / film	38.5%
Online journal subscriptions	26.9%
Audiobooks	25.0%
Streaming video	17.3%
Online career / job search resources	3.8%
Music	1.9%
Online learning solutions	1.9%
Micrographics	0.0%
Electronic games	0.0%
None	26.9%
Other (please specify)	1.9%

^{*}Respondents could select more than one answer option.

^{**}Respondent did not know.

Which of the following PRINT MEDIA do you plan to purchase in 2016?

Answer Options*	Response Percentage
Books	98.1%
Magazines	66.7%
Newspapers	46.3%
Journals	20.4%
Monographs	0.0%
None	0.0%

^{*}Respondents could select more than one answer option.

Which of the following SHELVING / STORAGE / DISPLAY products do you plan to purchase in 2016?

Answer Options*	Response Percentage
Shelving, children's / youth	4.1%
Displayers / browsers	4.1%
Shelving, slatwall / gridwall	2.0%
Shelving, mobile / high density	2.0%
Shelving, steel	2.0%
Shelving, wood	2.0%
Shelving, cantilever	0.0%
None	81.6%
Other (please specify)	4.1%

^{*}Respondents could select more than one answer option.

Which of the following PROFESSIONAL SERVICES do you plan to purchase in 2016?

Answer Options*	Response Percentage
Cataloging	18.9%
Subscription services	17.0%
Library programming	7.5%
Database / authority control	5.7%
Space planning / interior design	3.8%
Collection development / maintenance	1.9%
Consulting	0.0%
Digitization / scanning	0.0%
Architecture / engineering	0.0%
Strategic planning	0.0%
Library relocation	0.0%
None	64.2%
Other (please specify)	3.8%

^{*}Respondents could select more than one answer option.

Which of the following EQUIPMENT / SUPPLIES do you plan to purchase in 2016?

Answer Options*	Response Percentage
Binding / laminating equipment / supplies	43.4%
Bar coding equipment / supplies	37.7%
Circulation equipment / supplies	34.0%
Maker space products / supplies	24.5%
Signage / wayfinding	17.0%
Book / media returns	13.2%
Audiovisual equipment / supplies	13.2%
Bags / totes	7.5%
Archival / preservation equipment / supplies	5.7%
Book carts / trucks	5.7%
Patron cards	1.9%
Copy / fax / print vending machines	1.9%
Book copiers / scanners	1.9%
Micrographics equipment / supplies	0.0%
None	24.5%
Other (please specify)	3.8%

^{*}Respondents could select more than one answer option.

PUBLIC LIBRARIES

V. Characteristics of Purchasing Decision Makers

Which of the following best describes your TITLE?	
Answer Options	Response Percentage
Library Director	56.5%
Department Manager	9.5%
Librarian / Information Specialist	8.8%
Assistant / Associate Library Director	6.7%
Branch Manager	6.3%
City / County Librarian	2.1%
School Librarian / Media Specialist	0.0%
Dean / University Librarian	0.0%
Other (please specify)*	10.2%

^{*}Business Manager, Finance Manager, Operations Manager, Site Manager

Which of the following best describes your AREA OF RESPONSIBILITY within the library? Please check all that apply.

Answer Options*	Response Percentage
Administration	68.2%
Collection Development / Management	54.5%
Acquisitions	48.3%
Programming / Outreach	43.4%
Adult Services	42.0%
Circulation	40.2%
Finance / Procurement	39.5%
Reference	39.2%
Automation / Technology	35.7%
Children / Young Adult Services	34.6%
Electronic Resources	31.5%
Technical Services	30.8%
Other (please specify)**	12.2%

^{*}Respondents could select more than one answer option.

^{**}All of the above areas of responsibility, Facilities Management

Which of the following best describes your involvement in PURCHASING for your library? Answer Options Approve / authorize Specify / recommend Not involved Response Percentage 71.6% 22.8% 5.6%

If yours is a PUBLIC library, which of the following best describes its SETTING?

Answer Options	Response Percentage
Central / main library	71.5%
Branch library	10.9%
Consortium	8.8%
Other (please specify)*	8.8%

^{*}Administrative Office, Bookmobile

If yours is a PUBLIC library, which of the following best describes the population of its LIBRARY SERVICE AREA (LSA)?

Answer Options	Response Percentage
Fewer than 10,000	40.7%
10,000 - 50,000	35.4%
50,000 - 100,000	9.5%
100,000 - 250,000	8.8%
250,000 - 500,000	4.2%
More than 500,000	1.4%

WHERE is your library?	
Answer Options	Response Percentage
West: AK, AZ, CA, CO, HI, ID, MT, NV, NM, OR, WA, WY, UT Midwest: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, WI South: AL, AR, DC, FL, GA, KY, LA, MD, MS, NC, OK, SC, TN, TX,VA,	11.3% 39.1%
WV Northeast: CT, DE, MA, ME, NH, NH, NY, PA, RI, VT	28.5% 21.1%

Which of the following best describes the SIZE OF YOUR LIBRARY'S COLLECTION? Answer Options Response Percentage Fewer than 100,000 cataloged items 100,000 - 250,000 cataloged items 16.8% 250,000 - 500,000 cataloged items 11.8% 500,000 - 1 million cataloged items 7.2% More than 1 million cataloged items 2.2%

What is your library's total actual or projected 2016 OPERATING BUDGET? Response **Answer Options** Percentage Less than \$250,000 38.2% 16.0% \$250,000 - 500,000 \$500,000 - 1 million 12.4% \$1 million - 2.5 million 13.5% \$2.5 million - 5 million 9.5% More than \$ 5 million 10.5%

VI. Purchasing Intentions

Please enter your actual or projected 2016 budget allocations as Percentages of your library's total budget

Answer Options	Response Percentage
Print titles	42.82%
Information technology / automation	17.1%
Equipment / supplies	15.61%
Non-print media	15.09%
Shelving / storage / display	9.38%

Which of the following INFORMATION TECHNOLOGY / AUTOMATION products and services do you plan to purchase in 2016?

Answer Options*	Response Percentage
Public access computers	38.6%
Laptops / e-book readers / mobile devices	34.2%
Public computer / printer management software	22.2%
Internet filtering solutions	12.7%
Electronic resource / digital asset management solutions	12.0%
Self-check and inventory control solutions	12.0%
Mobile apps	11.4%
3D printers	11.4%
Scheduling / room reservation software	8.9%
Integrated library systems	8.9%
Automated patron messaging	7.6%
Cataloging solutions	5.7%
Search / discovery solutions	5.7%
Kiosks / dispensers / automated branches	5.1%
Cloud computing solutions	4.4%
Automated materials handling solutions	3.2%
None	28.5%
Other (please specify)	5.7%

^{*}Respondents could select more than one answer option.

Which of the following FURNITURE/FURNISHINGS products do you plan to purchase in 2016?

Answer Options*	Response Percentage
Carpeting / flooring	15.9%
Workstations / carrels	14.0%
Children's / youth furniture	18.5%
Seating	22.3%
Tables	17.8%
Desks	11.5%
Custom furniture	10.2%
None	53.5%
Other (please specify)**	7.0%

^{*}Respondents could select more than one answer option.

Which of the following NON-PRINT MEDIA do you plan to purchase in 2016?

Answer Options*	Response Percentage
DVD / film	84.3%
Audiobooks	75.3%
E-books	62.0%
Online database subscriptions	40.4%
Music	37.3%
Online journal subscriptions	18.7%
Streaming video	18.7%
Online learning solutions	18.1%
Electronic games	17.5%
Online career / job search resources	13.9%
Micrographics	3.6%
None	3.6%
Other (please specify)	1.2%

^{*}Respondents could select more than one answer option.

^{**}Circulation Desks, ADA Checkout Desks

Which of the following PRINT MEDIA do you plan to purchase in 2016?

Answer Options*	Response Percentage
Books	98.2%
Magazines	84.8%
Newspapers	84.8%
Journals	20.1%
Monographs	7.9%
None	1.2%

^{*}Respondents could select more than one answer option.

Which of the following SHELVING / STORAGE / DISPLAY products do you plan to purchase in 2016?

Answer Options*	Response Percentage
None	72.1%
Displayers / browsers	14.3%
Shelving, steel	10.2%
Shelving, children's / youth	9.5%
Shelving, mobile / high density	5.4%
Shelving, slatwall / gridwall	4.1%
Shelving, wood	4.1%
Shelving, cantilever	3.4%
Other (please specify)	2.0%

^{*}Respondents could select more than one answer option.

Which of the following PROFESSIONAL SERVICES do you plan to purchase in 2016?

Response Percentage
43.1%
30.0%
15.6%
15.0%
11.9%
10.0%
8.8%
7.5%
6.9%
5.0%
0.6%
35.0%
2.5%

^{*}Respondents could select more than one answer option.

Which of the following EQUIPMENT / SUPPLIES do you plan to purchase in 2016?

Answer Options*	Response Percentage
Circulation equipment / supplies	38.1%
Patron cards	34.4%
Signage / wayfinding	31.9%
Binding / laminating equipment / supplies	31.3%
Bags / totes	30.0%
Bar coding equipment / supplies	26.9%
Maker space products / supplies	26.3%
Audiovisual equipment / supplies	23.1%
Copy / fax / print vending machines	21.9%
Archival / preservation equipment / supplies	15.6%
Book carts / trucks	11.3%
Book / media returns	9.4%
Book copiers / scanners	6.9%
Micrographics equipment / supplies	1.9%
None	21.3%
Other (please specify)	1.3%

^{*}Respondents could select more than one answer option.

SPECIAL LIBRARIES

I. Characteristics of Purchasing Decision Makers

Which of the following best describes your TITLE?	
Answer Options	Response Percentage
Librarian / Information Specialist	16.1%
Department Manager	12.9%
Assistant / Associate Library Director	3.2%
School Librarian / Media Specialist	0.0%
City / County Librarian	0.0%
Dean / University Librarian	0.0%
Branch Manager	0.0%
Library Director	35.5%
Other (please specify)*	32.3%

^{*}Curator, Secretary, Administrative Assistant

Which of the following best describes your AREA OF RESPONSIBILITY within the library? Please check all that apply.

Answer Options*	Response Percentage
Acquisitions	58.1%
Administration	58.1%
Collection Development / Management	58.1%
Reference	54.8%
Electronic Resources	48.4%
Finance / Procurement	48.4%
Circulation	29.0%
Technical Services	22.6%
Automation / Technology	16.1%
Programming / Outreach	16.1%
Adult Services	12.9%
Children / Young Adult Services	0.0%
Other (please specify)**	12.9%

^{*}Respondents could select more than one answer option.

^{**}Interlibrary Loan

Which of the following best describes your involvement in PURCHASING for your library?	
Answer Options	Response Percentage
Approve / authorize Specify / recommend Not involved	46.7% 43.3% 10.0%

If yours is a SPECIAL library, which of the following best describes it?	
Answer Options	Response Percentage
Law	38.7%
Medicine	19.4%
Government / military	12.9%
Institutional (e.g., nonprofit organizations, corrections, research)	6.5%
Corporate	6.5%
Other (please specify)	16.1%

WHERE is your library?	
Answer Options	Response Percentage
South: AL, AR, DC, FL, GA, KY, LA, MD, MS, NC, OK, SC, TN, TX,VA, WV	40.0%
Northeast: CT, DE, MA, ME, NH, NH, NY, PA, RI, VT Midwest: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, WI	23.3% 20.0%
West: AK, AZ, CA, CO, HI, ID, MT, NV, NM, OR, WA, WY, UT	16.7%

Which of the following best describes the SIZE OF YOUR LIBRARY'S COLLECTION?	
Answer Options	Response Percentage
Fewer than 100,000 cataloged items	80.6%
100,000 - 250,000 cataloged items	6.5%
250,000 - 500,000 cataloged items	6.5%
500,000 - 1 million cataloged items	3.2%
More than 1 million cataloged items	3.2%

What is your library's total actual or projected 2016 OPERATING BUDGET? Response **Answer Options** Percentage Less than \$250,000 44.8% 17.2% \$2.5 million - 5 million 13.8% \$500,000 - 1 million \$250,000 - 500,000 10.3% 10.3% \$1 million - 2.5 million More than \$ 5 million 3.4%

II. Purchasing Intentions

Please enter your actual or projected 2016 budget allocations as Percentages of your library's total budget

Answer Options	Response Percentage
Non-print media	34.7%
Information technology / automation	26.7%
Shelving / storage / display	22.3%
Print titles	16.3%

Which of the following INFORMATION TECHNOLOGY / AUTOMATION products and services do you plan to purchase in 2016?

Answer Options*	Response Percentage
Integrated library systems	21.1%
Cataloging solutions	10.5%
Mobile apps	5.3%
Scheduling / room reservation software	5.3%
Electronic resource / digital asset management solutions	5.3%
Self-check and inventory control solutions	5.3%
Automated patron messaging	0.0%
Internet filtering solutions	0.0%
Public computer / printer management software	0.0%
Public access computers	0.0%
Kiosks / dispensers / automated branches	0.0%
3D printers	0.0%
Automated materials handling solutions	0.0%
Search / discovery solutions	0.0%
Laptops / e-book readers / mobile devices	0.0%
Cloud computing solutions	0.0%
None	57.9%
Other (please specify)**	10.5%

^{*}Respondents could select more than one answer option.

^{**}Journal Management System, Password Management.

Which of the following FURNITURE/FURNISHINGS products do you plan to purchase in 2016?

Answer Options*	Response Percentage
Tables	10.0%
Carpeting / flooring	5.0%
Seating	5.0%
Custom furniture	5.0%
Workstations / carrels	0.0%
Children's / youth furniture	0.0%
Desks	0.0%
None	90.0%
Other (please specify)	0.0%

^{*}Respondents could select more than one answer option.

Which of the following NON-PRINT MEDIA do you plan to purchase in 2016?

Answer Options*	Response Percentage
Online database subscriptions	50.0%
Online journal subscriptions	50.0%
E-books	25.0%
Micrographics	5.0%
Audiobooks	5.0%
Streaming video	5.0%
Music	0.0%
Online career / job search resources	0.0%
Online learning solutions	0.0%
Electronic games	0.0%
DVD / film	0.0%
None	30.0%
Other (please specify)**	10.0%

^{*}Respondents could select more than one answer option.

Which of the following PRINT MEDIA do you plan to purchase in 2016?

Answer Options*	Response Percentage
Books	80.0%
Journals	65.0%
Newspapers	50.0%
Magazines	35.0%
Monographs	35.0%
None	20.0%

^{*}Respondents could select more than one answer option.

^{**}Legal Research Subscriptions

Which of the following SHELVING / STORAGE / DISPLAY products do you plan to purchase in 2016?

Answer Options*	Response Percentage
Shelving, steel	5.0%
Shelving, children's / youth	0.0%
Shelving, cantilever	0.0%
Shelving, slatwall / gridwall	0.0%
Displayers / browsers	0.0%
Shelving, mobile / high density	0.0%
Shelving, wood	0.0%
None	95.0%
Other (please specify)	0.0%

^{*}Respondents could select more than one answer option.

Which of the following PROFESSIONAL SERVICES do you plan to purchase in 2016?

Answer Options*	Response Percentage
Subscription services	16.7%
Digitization / scanning	16.7%
Consulting	11.1%
Collection development / maintenance	11.1%
Cataloging	5.6%
Database / authority control	5.6%
Space planning / interior design	5.6%
Library programming	0.0%
Architecture / engineering	0.0%
Strategic planning	0.0%
Library relocation	0.0%
None	61.1%
Other (please specify)	0.0%

^{*}Respondents could select more than one answer option.

Which of the following EQUIPMENT / SUPPLIES do you plan to purchase in 2016?

Answer Options*	Response Percentage
Binding / laminating equipment / supplies	15.8%
Circulation equipment / supplies	15.8%
Audiovisual equipment / supplies	10.5%
Archival / preservation equipment / supplies	10.5%
Book copiers / scanners	10.5%
Bar coding equipment / supplies	5.3%
Signage / wayfinding	0.0%
Micrographics equipment / supplies	0.0%
Book / media returns	0.0%
Bags / totes	0.0%
Patron cards	0.0%
Copy / fax / print vending machines	0.0%
Book carts / trucks	0.0%
Maker space products / supplies	0.0%
None	57.9%
Other (please specify)	5.3%

^{*}Respondents could select more than one answer option.

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